Press release Geneva, December 8th 2020

Hermance Capital Partners reports solid growth in AuM and expands its team with the arrival of Sara McDonald

Hermance Capital Partners, a boutique investment firm specialized in private markets, has been growing steadily since it was founded in 2015, despite market fluctuations. It has invested a total of over CHF 600 million in private assets, and now has five investment funds focused on three distinct strategies: Private Equity, Private Debt, and Private Real Estate. It has just expanded its team to six full-time employees with the addition of Sara McDonald.

Hermance Capital Partners has announced that Sara McDonald has joined its team as Head of Sales & Investor Relations, based in Geneva. She began in her new role in early November and is responsible for developing the firm's business among Swiss private and institutional investors, such as private banks, family offices, and independent asset managers.

Sara has 20 years of experience in the asset management industry in Switzerland and in the UK. She has worked in the alternatives space for Gottex Fund Management as their head of investor relations then for BlueBay Asset Management in London. At BlueBay Sara was responsible for the team managing all hedge fund client relationships, she then lead the hedge fund sales effort in Switzerland. In Geneva, Sara worked for Lombard Odier as a sales director and more recently for SYZ Asset Management as head of client services. She holds a Bachelor of Commerce degree from McGill University in Canada and a Masters in Financial Engineering from HEC Lausanne.

Sara commented*: "I'm excited about this opportunity to join a team of seasoned investment professionals with strong backgrounds in private equity and real estate. The firm's corporate values and small size attracted me immediately. I'm looking forward to using my skills to expand sales in its three strategies, both in Switzerland and internationally."*

Hermance Capital Partners offers investment solutions based on a unique positioning, which involves giving clients access to illiquid assets through funds of funds and customized products. The firm's five investment funds, some of which are still in the fundraising stage, are built around three core private-market strategies: Private Equity, Private Debt, and Private Real Estate.

Jacques Chillemi, Co-Founder & Managing Partner of Hermance Capital Partners, comments: *"We are delighted to have Sara join our team. She has solid experience in the asset management industry and more specifically in business development. With Sara on board, we will be able to strengthen our positioning as a pure player in the Swiss private-market space and leverage additional synergies with our clients. Our diversified fund offering allows clients to invest smaller amounts in private markets – these markets have traditionally been reserved to an elite category of investors capable of meeting high entry requirements. In addition, our investment processes are designed to meet the exacting needs of these asset classes. The sustained growth in our assets under management reflects the strong demand for private-market investments."*

About Hermance Capital Partners

Jacques Chillemi founded Hermance Capital Partners in 2015 alongside Pierre Pâris, a partner at Banque Pâris Bertrand. Two other banks – Bordier & Cie and Reyl & Cie – joined the venture in 2018, creating a unique partnership with a proven track record in private-market investments. The firm's range of funds includes strategies in private equity, private real estate, and private debt through primary and secondary market investments, co-investments, and direct investments.

Contacts

Hermance Capital Partners
Jacques Chillemi
Co-Founder & Managing Partner
Tel: +41 22 316 02 93
jacques.chillemi@hermancecap.com

Sara McDonald
Head of Sales & Investor Relations
Tel : +41 22 316 02 98
Sara.mcdonald@hermancecap.com